



Biometric cards –

a future pre-requisite for secure & convenient contactless payments

Ursula Schilling, Omnisecond 2020
22 January 2020



Agenda

Biometric System on Cards in Payments



- 1 Why Biometrics?
- 2 Challenges & chances
- 3 Innovations as basis for Biometric Smart Cards
- 4 Conclusion

Convenience is king for the future of payment



EMV migration in 3 years:
>4bn cards
>75% contactless

#contactless payments



Transit adopts "open loop" & EMV worldwide, working in parallel with closed loop systems

#EMV goes transit



Phones, rings, wristbands, watches, fitness trackers, key fobs, stickers, coffee cups...

#consumer's appetite



Technology enables increase security and convenience

#biometrics + digitization

Biometric offering on card in payments is up and coming...

Source: Fingerprints' biometric pilots, Dec. 2019

Why you'll soon be paying for everything with your finger and face

Your banking experience is set to become 10x faster than ever before

Source: Independent, Jul 2018

"It is using an individual's physical characteristics to serve as an identifier, much more secure than a PIN or password that can be copied or stolen"

Your next bank card will have a fingerprint scanner built-in

Mastercard says it is ready to issue thousands of biometric bank cards as its fingerprint scanners can be used everywhere. But, will people want them?

Visa is also in the US and Europe markets. Fingerprints on cards to accelerate transactions.

Fingerprint authentication moves from phones to payment cards

Payment cards are gaining new traction as they have launched a pilot of a new card solution (chip- and contactless enabled) biometric payment card with biometric sensors (fingerprint and face) of copper chip will be the first step to the US, for more use cases. However, more time is needed for the technology to mature.

Visa is also offering the capabilities as it has launched a pilot for the Visa Signature and contactless enabled contactless payment card with biometric sensors (fingerprint and face) of copper chip will be the first step to the US, for more use cases. However, more time is needed for the technology to mature.

Debit card with built-in fingerprint reader begins trial in the UK

HSBC is launching its pioneering biometric payment cards in the UK. Will you be the first to use them?

Source: <https://www.theverge.com/2019/3/11/18269624/natwest-gemalto-debit-card-fingerprint-scanner-biometric-contactless-rtc-uk>

There are 3 main target applications for biometrics on smart cards, all focusing on convenience without compromising security



Payment

- › Biometric **proximity cards** are very convenient in combination **with CL** infrastructure
- › **High-end security differentiation** for the banks
- › Official **regulations considering biometrics**, such as European PSD2
- › Biometric **applied to DCVV** to enhance **e-commerce security** (~10% of total powered card market)



Digital ID

- › **"Digital ID"** including fingerprint authentication
- › **Digitalization process: convergence** of physical and digital identities merging payment and ID applications -> citizen cards
- › **Social inclusion** in emerging countries



Transport // access

- › Biometric as **additional authentication factor for access**
- › **For convergence with payment & transit cards** incl. security advantages for PTOs



The mandate for Strong Customer Authentication (PSD2) in Europe can trigger BSC growth

- › **SCA** mandated by EBA in 2019
- › Two or more mutually independent factors are required (ownership of card + biometrics or PIN)
- › Already now **every fifth contactless transaction being rejected** to force an authentication, creating frustration at the point of sale
- › Biometric authentication is considered to be the most **convenient way to be PSD2** compliant
- › **More regions to follow** towards SCA due to huge fraud rates especially for CNP → opportunity for **dcVV**

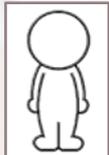


Why biometrics?

Biometrics has achieved **HUGE SUCCESS** in mobile



60% smartphones now have biometrics



42% of consumers prefer fingerprints as most likely ID method for digital payments



Fingerprint has replaced pins/passwords to be the most popular way to authenticate on mobile

The rise of POWERED CARDS

Market growth
[m pcs]



Source: Fingerprints™ market research in collaboration with Kantar TNS, 4000 online consumers in UK, USA, China, India

Agenda

Biometric System on Cards in Payments

- 1 Why Biometrics?
- 2 Challenges & chances
- 3 Innovations as basis for Biometric Smart Cards
- 4 Conclusion

Biometric sensors will become omnipresent



Biometric fingerprint solutions used in a range of devices & applications



2020-01-22

keine Markierung

Copyright © Infineon Technologies AG 2020. All rights reserved.

10

Benefits for all relevant players in the Payment ecosystem

Consumer experience drives the benefits of all stakeholders



| |
|------------------------------------|
| Reduce card present fraud |
| Reduce FRR* for higher convenience |
| Get Top-of-Wallet & replace cash |

| |
|------------------------------|
| Transaction Speed |
| Replace costly cash handling |
| Less FAR** to prevent fraud |

| |
|----------------------------------|
| Secure contactless payments |
| Contactless payments without cap |
| Tap and Go for HVT*** |

*FRR False Rejection Rate

**FAR False Acceptance Rate

***HVT- High Value Transactions

2020-01-22

keine Markierung

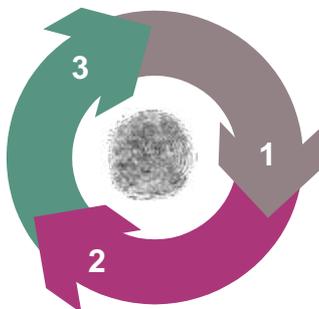
Copyright © Infineon Technologies AG 2020. All rights reserved.

12

In addition to consumer demand, regulation and standardization work from industry & approval bodies is needed

o **Standardization**

- > Biometric authentication in **CL infrastructure NOW**
- > Biometrics technology is **proven and replaced PIN already in 2bn smartphones**
- > For payments contactless cards are known and established form factors – **no battery**
- > **Common set of specifications & feature requirements** would speed up mass production



o **Convenience**

- > Consumer **convenience** with **improved security** and user experience
- > **"Get-rid" of PIN** for secure transactions
- > **Less denied contactless** transactions => Less FRR & FAR
- > Shorter queues at POS

o **Regulations against fraud!**

- > PSD2 European regulation requires multi-factor authentication (opportunity for fingerprint)
- > **Avoid security concerns with contactless** CP payments
- > **Reduced CNP / e-commerce fraud is required**
→ **big opportunity for dCVV**

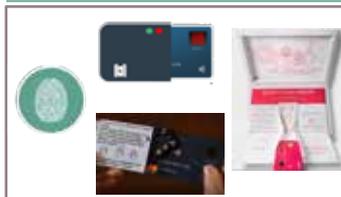
Biometric cards still facing some challenges...

Cost and complexity



- > High BoM and development costs
- > Complex card design
- > Big yield loss
- > Lamination integration process
- > Sensor size
- > Biometric matching algorithm
- > Certification process

Biometric enrollment



- > Different options
 - "Stand alone" sleeve or box with small battery power source
 - Via App using the smart phone
→ ++ **low cost, convenient**
 - At the bank branch
→ - - **less convenience**

Commercialization



- > Existing business model with customers
- > Possibility to establish new business model with partners
- > MoC libraries implemented & approved in SE
- > Quick ramp up with approvals & volume production available

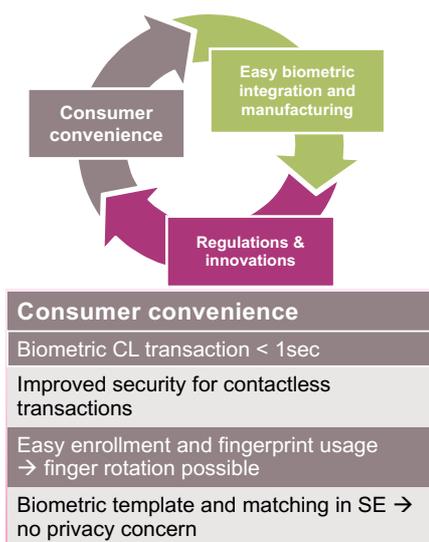
Biometrics on payment cards

Agenda

Biometric System on Cards in Payments

- 1 Why Biometrics?
- 2 Challenges & chances
- 3 Innovations as basis for Biometric Smart Cards
- 4 Conclusion

How to solve the operational production hurdles ?



Easy integration

- Pre-approved biometric match-on-card libraries in SE
- Reduced system complexity & well defined features
- Easy enrollment and fingerprint usage → defined set of approved enrollment solutions

Regulations & standardization

- Push for security - credentials securely stored only in SE
- PS2D regulations – push for biometrics – approval rates
- EMVCo decides on standardized set of specifications

High Bill of Material

- > High card production cost (>20\$ versus ~5\$)!
- > Complex card assembly with view suppliers

Solution

Further integration of external components in SE

Expected biometric card industrialization growth

Standard industrialization within existing production is **KEY SUCCESS FACTOR** for volume scalability



Infineon is shaping the BSC (Biometric System on Card) market

- > **Leading** payment biometric **pilot phases** with our SLE78 family products
- > **Partnering** with leading industry partners such as **biometric sensor companies** to get better system understanding and define future right fit product incl. storage of biometric templates in SE
- > Support our partners and customers to **create reference designs** in today's most sold biometric payment product
- > Future... we are **committed** with a biometric system **offering**



[Strengthening the power of collaboration: Zwipe and Infineon extend their partnership](#)



[Infineon and IDEX biometrics join forces to advance biometric card solutions](#)



[Infineon and NEXT Biometrics introduce biometric card reference design](#)

Agenda Biometric System on Cards in Payments

- 1 Why Biometrics?
- 2 Challenges & chances
- 3 Innovations as basis for Biometric Smart Cards
- 4 Conclusion

What is our contribution for enabling a better consumer experience in payments?

- > Extensive contactless system knowhow
- > Continuous IC innovations from 65 to 40nm IC technology
- > Best in class contactless performance with low power
- > Specific innovations for BSC to enable power saving and highest security
- > Partnering within the ecosystem for enhanced SE functionality



Conclusion

Biometrics will be key for financial services with BSCards growing rapidly: We believe in the market & opportunities → no mass production yet, but many pilots ongoing

There are various challenges the industry has to face / It's all about convenience → at **reasonable card costs**

IFX is a trusted BSC player: we are **actively contributing to the payment biometric piloting phase** and partnering with leading industry partners

BSC will happen **first in Europe due to PSD2** and SCA regulations with other regions to follow



Part of your life. Part of tomorrow.